

The future is here

Engage

**your next consumers
with Web3**

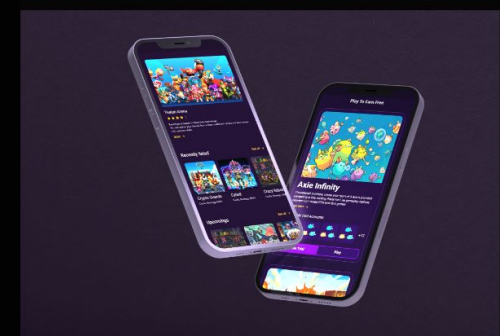
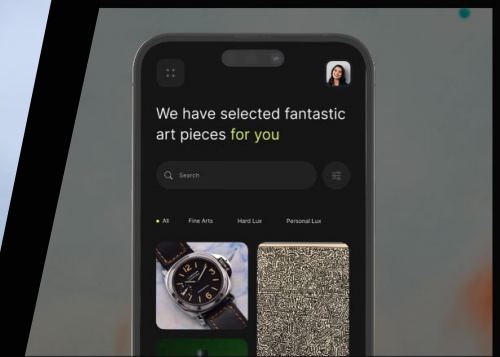
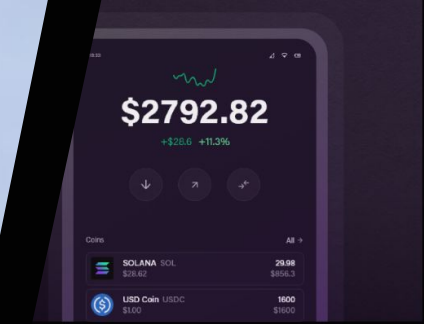
Luca Ambrosini
CEO & Co-Founder



Rubicon



- In the shoes of your next customers
- Key characteristics
- Web3 based Solutions





GenZ

Born from

1995 to **2010**





50% of GenZ

Hung out with friends
virtually in a video game
instead of meeting in
physical spaces





\$76 Billion

spent for digital items
just in 2021

FORTNITE



TIM COOK





Digital Belonging

Relationship

Discovery

Multiple identities





**Digital and physical exchange
are no longer binary**

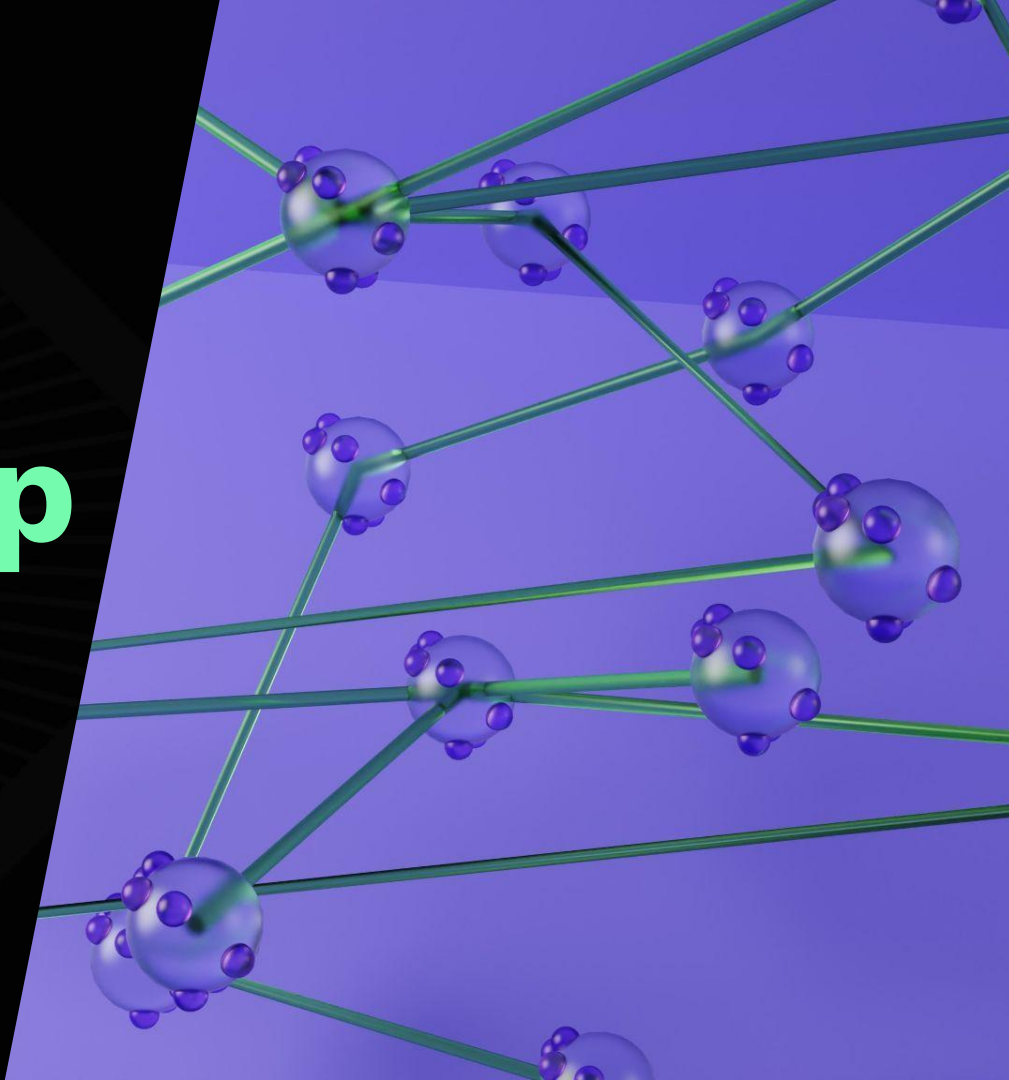


Web3 is Ownership

Tokens

NFTs

Blockchain





No Easy Cash Grab

Use Web3 to strengthen
the relation with your fans
and to attract a new
young audience





NTFs are Digital Collectibles

Transform your most loyal
customers in a club of
ambassadors that digitally
live your brand



ENHANCED LOYALTY PROGRAM

Enhance your loyalty program with a personalisable character

It grows based on spending and valuable interactions

The journey mimics the process of leveling a character in a video game, creating a need for progress (and hence spending) in young customers

Every single operation is tracked and stored, enabling previously impossible customer behaviour analysis



ENHANCED LOYALTY PROGRAM

Collect and Trade loyalty points or loyalty collectibles to obtain exclusive benefits

For every sale or valuable interaction we reward the customer with the tokenized version of loyalty points and/or collectibles

- Weekly challenges
- Collect and Trade loyalty points
- Get exclusive benefits





Token Gating

Reward fans with
exclusive access to
products, events,
communities and more





With Rubicon Commerce Kit

50 times higher Conversion

Easy integration

Directly in your e-commerce

Credit Card payment

No Wallet required

No cryptocurrency required





Metaverse Events

Give people a reason to
join and to remain





Phygital

Enhance your authentic
physical products with the
power of digital
technology





Connected products

Add compelling information about the history of your product and communicate them effectively





Data beyond sale

Every usage of a digital item leaves data about owners, locations, etc





The Future is Here

50% GenZ Worldwide

GUCCI



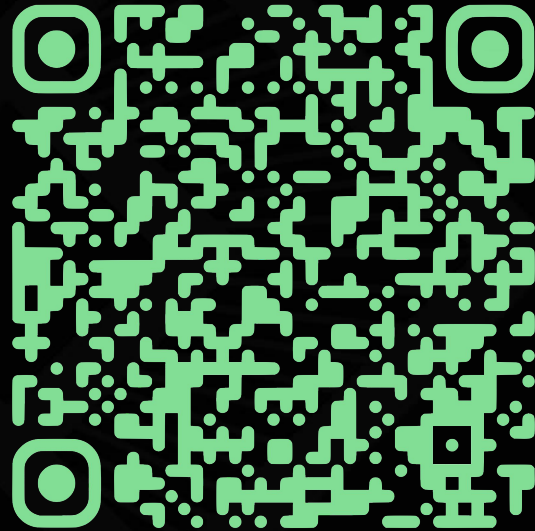
amazon



BOSE



rubiconstudio.ch



Thanks!